

EDUCATION

<i>Name of Course</i>	<i>Year</i>	<i>Institution</i>	<i>Aggregate / CGPA</i>
Bachelor of Business Economics (BBE)	2016 - 2019	Gargi College, University of Delhi <i>Selected amongst top 500 (out of approx. 25000) students for the program based on All India written Exam and Interview (JAT)</i>	8.243
AISSCE (Class XII th)	2016	Delhi Public School, Faridabad	93% (Best of 4)
AISCE (Class X th)	2014	Delhi Public School, Faridabad	95%

PROFESSIONAL EXPERIENCE

DHWANI RIS I Strategy & Business Development I Research *Dec –April 2020*

- Leading Live Project** | Trusted to lead partnership call with client iPartner India on Project Rakshan impacting **10,000+** rural girls/women in state Rajasthan
- POC to Clients, Solely prepared Client Proposal, Deck & Demo Setup of MForm-Data Collection Platform, Aided in digitising their Qualitative Surveys
 - **Client Development Proposals** | Tasked to draw up market proposals and client decks for business development
 - Pitched deals to **5+** prospective clients for Digitising CSR platform and established first-client calls (Mahindra CSR, HDFC CSR, BreakThrough, Socion)
 - Assisted Founder with in-depth research on augmenting Brand Visibility, Key-Potential Partnerships; promoted to Associate Project Manager in 3 months

OUTLINE INDIA I Strategy & Business Development I Research *Jun-Oct 2020*

- Live Project Support** | Tasked to recommend interventions in **World Bank** & Nagaland Govt.'s implemented Education Structure in rural landscape
- Mapped & Thematically analysed the responses of grassroots level organizations, contacted **50+** Village Education Communities through Qualitative Surveys
 - Developed **COVID-19** research resources, conducted competitor's landscape analysis across sectors-Impact /Strategic Investing, Data Collection & Research.
 - **Client Development Proposals** | Prepared case presentations and market intelligence pitch for business development with Founder
 - Aided Strategy Team to lay out first draft of potential collaboration with **Invest India, UN-We Empower Asia Programme, CSF & World Bank**
 - Augmented user interface & uptake of Main Tech Tool-'**Track your Metrics**' of Outline India by assistance in product development & product testing

FROST & SULLIVAN I Research Analyst *Mar-Jun2020*

- Awarded Letter of Recommendation for exemplary work from Himanshu Garg, Industry Principal - Aerospace, Defense & Security**
- Live Project Support** | Assisted London-based A&D team to develop growth forecasting model for Global Cyber Security Market for Her Majesty's Government
- Conducted intensive market research of **+10000** Global Cyber companies **individually**, assessed on basis of Technology, PY Revenue & Contractual Value
 - Identified **top 100** Global Financial, CNI- Ports/Airports & Energy, Healthcare Companies, estimated **y-o-y growth** of sectors with associated Global risks

NITI AAYOG I Project Research *Jun-Sept2019*

- Awarded Letter of Recommendation from Sonjoy Kumar Saha, Advisor of Vertical PPP/PAMD**
- Research study on Rationale behind Illiquidity of India Bond Market, compared to Global Bond Market (selected Developing & Developed Countries)
 - Underscored the pertinence of Corroborating **Credit Enhancement & Third Party Guarantee** as a medium of inducting liquidity in India Bond Market
 - Conducted thorough examination for paving the way for enhancing bond's credit worthiness to "AA" category from existing "B" or lesser category
 - Outlined Master Plan for India's Bond Market reflecting major decisions that needs to be undertaken; Presented it before the **Advisor** of Vertical PPP/PAMD

POWER FINANCE CORPORATION I Research *Jun-Jul 2018*

- Awarded Letter of Recommendation from Vineet Gaur, Manager – Resource Mobilisation International**
- Research study on varied Instruments and process used by PFC for Resource Mobilization from International Market
 - Devised a Borrowing Plan (merging their **social & financial** objectives, Green Bonds & Masala Bonds) conducive as a future prospect & alternative
 - Suggested untapped economical and feasible opportunity cost in current procedures used for securing loans, increasing efficiency by **10%**

ACADEMIC PROJECTS / RESEARCH PAPERS

Foreign Currency Loans Procurement

- Identified instruments mostly used by NBFC on basis of market usage, studied process of acquisitions, reasoned feasible alternatives
- Performed **SWOT** Analysis of Financial Instruments used by NBFC's (Term Loans, Bonds, Soft Loans, FCNR-B)-Study of assorted LIBOR
- **Comparison of Stock Markets of US, UK & India during the Global Financial Crisis (Team-2)**[\[Published Paper in SCOPUS Index Journal\]](#)
- Ironed out anomalies in **growth** rates of 3 nations in the Pre / During & Post crisis period of 3 nations by using Dummy Regression Model
- Studied the co-movements in monthly returns of leading indices of **NSE, LSE, NASDAQ** of 3 different nations in respective period using Tool-SPSS
- Analysed & Investigated Technical and Fundamental factors affecting stock markets of 3 nations Pre / During & Post during the crisis period
- **Analytical comparison between S&P Sensex and CNX Nifty (Team-4)**
- Compared leading indices of two India's biggest Stock Market-**BSE&NSE** incorporating monthly stock market data between 1998-2014
- Reasoned choice of selection of these indices, Identified & Studied factors behind substantial difference in **volatility** across the years, Sorted **growth trends**

POSITION OF RESPONSIBILITY

Event Organiser I Advitya'19, Gargi College *Jan-Feb 2019*

- Chosen among 40+ students to host 'Brandersnatch' event for Annual Departmental fest-Advitya**
- Steered a team of **75+** enthusiastic team members, solely entrusted with assimilating sponsorship of **30000+**, established resource & marketing channels

Representative I Enactus, Gargi College *Aug16-July 2018*

- Devised model for economic rehabilitation of rural **unemployed women** as independent entrepreneurs, successfully empowered **100+** rural women
- Trained them to acquire skills of quilting & sewing for making saleable products under 'Project Rachna', curated first-of-its-kind Enactus Fest for products
- Created awareness about **women hygiene** & menstruation (collaboration with **Sulabh International**) through targeted campaigns in rural villages
- Raised **INR 0.1 M** through donations by campus residents to help **10,000+** children, Captained team of **100** +New Interns for restructuring 'Low-cost Sanitary Napkin project, **Moderated 'National Wash Champions Conclave' organised by Sulabh International & UNICEF**

Core Member I Commerce Association, Gargi College *Aug16-Mar 2017*

- Elected representative to a council of 8 core members spearheading all annual activities catering to 10k+ students, managing an overall budget of INR 1M**
- **Head Convener** of 'Ofiesta' under Annual Tech Fest 'CASCADE', led team of **250+** volunteers to administer 4 landmark events & refreshment responsibility
 - **Solely** responsible for resource management, marketing, inviting mentors & coordinating speaker sessions, ensuring **500+** participation across **50+** colleges
 - Spearheaded the Intra-College Event 'Commerce Week', week long-session constituting 5 events ~ case study evaluation for only campus students

Head Prefect of Student Council, Delhi Public School, Faridabad *Apr 14-Mar 2015*

- Selected out of 150+ applicants on the basis of holistic performance via a rigorous procedure of SOP, peer reviews and interview**
- Motivated Council of 50+ Students to manage and promote positive behaviour efficiently; ensured **300+** student's participation in daily assemblies

ACHIEVEMENTS AND EXTRA CURRICULAR

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|----------------------|---|
| Scholastic | <ul style="list-style-type: none"> • Attained 2nd Position in Inter-College Annual Economics Festival 'Econ Prayog' ['19] • Achieved Department Rank 3 by scoring a Semester Performance Index of 9.14/10 in 3rd semester ['17] • DPS Scholar- Recipient of Gold Medal & Certificate of Merit for academic excellence for 7 consecutive years ['08-'16] • Awarded HDFC Bank Meritus Scholarship Program amongst 5000+ Students though all-India examination ['10] |
| Certification | <ul style="list-style-type: none"> • NSE Academy's Certification in Financial Markets ~ Successfully completed Project Finance Module with 86.75% ['18] • NSE Academy's Certification in Financial Markets ~ Successfully completed Fundamental Analysis Module with 88.5% ['18] • Completed the Certificate based- elective Course in Banking & Finance Services conducted by Gargi College ['16-'17] |
| Sports | <ul style="list-style-type: none"> • Secured 1st position in Inter-College Leg Cricket Event in Inter-College Annual Sports Meet 'Runbhoomi' ['19] • Clinched 1st position in Inter-College Dance Event in Inter-College Annual Sports Meet 'Runbhoomi' ['19] • Emerged as the Winner in an Inter-College 'Volleyball Event in Inter-College Annual Sports Meet 'Runbhoomi' ['17] |
| Skills | <ul style="list-style-type: none"> • 1 amongst 3 selected out of 100+ sportsperson from Haryana to qualify for Advanced Course-Water Sports after clearing Basic Course conducted by Dept. of Mountaineering & Allied Sports, Govt of Himachal Pradesh ['13] • SPSS, STATA, Intermediate Microsoft Excel, PowerPoint, Word |