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Born 8th July 1974, married, three children, French.

Current research and teaching interests

Dynamics of food systems
Economics, econometrics and public policies of health behaviors
Economics and psychology: dynamics of preferences, subjective health and well-being
Corporate and consumer social responsibility

Career

Research professor, *French Agricultural Research Institute (INRA): Paris School of Economics / Paris-Jourdan Sciences Economiques*, 2015-present

Visiting professor, *Centre for Health Economics, Monash University, Australia*, 2013-2014

Research director, *French Agricultural Research Institute (INRA): Food and Social Sciences Unit (ALISS)*, Director of the CALISE team, 2012-2013

Senior research fellow, *French Agricultural Research Institute (INRA): Consumption Research Unit (CORELA)*, 2007-2012

Junior research fellow, *French Agricultural Research Institute (INRA): Consumption Research Unit (CORELA)*, 2001-2006

Financial analyst, *French Development Agency, Cayenne (French Guiana)*, 2000-2001

External affiliations

INRA-ALISS, Food and Social Sciences unit, 2015-present

Paris School of Economics, *Paris Jourdan Sciences Economiques* 2008-2014

Health, Econometrics & Data Group (HEDG, York), 2005-present

Education & Qualifications

Ecole des Hautes Etudes en Sciences Sociales, Habilitation thesis, 2013

Dissertation : "The Economics of Risky Behaviours in the Mirror of Public Health Policies"

Advisor: André Masson

Jury: Luc Arrondel, Andrew Clark, Pierre-Yves Geoffard, Patrick Peretti-Watel, Michael Visser.

University of Paris-I Panthéon-Sorbonne, Ph.D. in Economics, 1997-1999;
Dissertation: "Drug Use and Addiction: An Economic Analysis";
Advisors: Pr. Louis Lévy-Garboua, Pr. Andrew Clark
Jury: Alberto Holly, Pierre-Yves Geoffard, Pierre Kopp.

University of Paris-I Panthéon-Sorbonne, Master in Applied Microeconomics, 1996-1997.

Ecole Centrale des Arts et Manufactures de Paris, specialisation in engineering economics, finance and management, 1993-1996.

Post-doctoral short visits

University of York (A.M. Jones): 2002, 2003, 2004.

Research grants & contracts

- AXA Awards, project "Identity-related health behaviours"; project manager and coordinating contractor, 2016-2018; 250,000 €
- INCA, project "Epidemiological and economic impact of alcohol price policies"; project manager and coordinating contractor, 2016-2018; 210,000 €
- INRA, project FOODPOL (Innovations in the design and the evaluation of consumer nutritional FOOD POLicies), project manager and coordinating contractor, 2012-2016; 400,000 €
- ANR¹, project OCAD (Sustainable Food Supply and Consumption), 2012-2015.
- ANR¹, project ALIMINFO (Food Policies and Nutritional Information of Consumers: respective roles for public health regulation), Work Package leader, 2008-2010.
- CEPREMAP¹, "La France et sa jeunesse", 2006-2007.
- CNRS¹, "Income, inequalities and well-being: an empirical approach", 2002-2005.
- INSERM/MILDT¹, "Starting and quitting drugs: a microeconomic analysis", 2002-2005.
- INRA, "Nutritional information and consumer attitudes and behaviours", 2002-2003; 4,000 €
- DGAL, "Nutritional information and consumer attitudes and behaviours", 2002-2003; 5,000 €.
- INSERM/MILDT¹, "Drug consumption and social interactions", 2000-2002.
- INSERM/MILDT¹, "Dynamics of drug consumption", 1998-2000.

Publications

Peer-reviewed journals: English

1. "[Do Health changes affect smoking? Evidence from British Panel Data](#)", with A.E. Clark, *Journal of Health Economics*, 2002, 21, 533-562.
2. "[Heterogeneity in Reported Well-Being: Evidence from Twelve European Countries](#)" with A.E. Clark, F. Postel-Vinay, C. Senik et K. Van der Straeten, *Economic Journal*, 2005, 115, C118-C132.
3. "[Health Changes and Smoking: An Economic Analysis](#)" with A.E. Clark, *Substance Use and Misuse*, 2006, 41, 427-452.

¹ Co-investigator.

4. "[Who does the hat fit? Teenager heterogeneity and the effectiveness of information policies in preventing cannabis use and heavy drinking](#)", *Health Economics*, 2006, 15, 697-718.
5. "[Income-related reporting heterogeneity in self-assessed health: evidence from France](#)", with C. Milcent, *Health Economics*, 2006, 15, 965-981.
6. "[Don't give up on me baby! Spousal correlation in smoking behaviour](#)" with A.E. Clark, *Journal of Health Economics*, 2006, 25, 958-978.
7. "[Social norms, ideal body weight and food attitudes](#)", *Health Economics*, 2007, 16, 945-966.
8. "[Schooling and smoking among the baby-boomers: an evaluation of the impact of educational expansion in France.](#)", with A.M. Jones, *Journal of Health Economics*, 2011, 30(4), 811-831.
9. "[Happy House! Spousal Weight and Individual Well-Being](#)", with A.E. Clark, *Journal of Health Economics*, 2011, 30(5): 1124-1136.
10. "Corporate Social Responsibility and the Economics of Consumer Social Responsibility", with S. Teyssier, *Review of Agricultural and Environmental Studies*, 2013, 221-259.
11. "Education policies and health inequalities: evidence from changes in the distribution of Body Mass Index in France, 1981-2003", *Economics and Human Biology*, 2014, 13, 46-65.
12. "Social- and Self-Image Concerns in Fair-Trade Consumption: Evidence from Experimental Auctions for Chocolate", with S. Teyssier and P. Combris, *European Review of Agricultural Economics*, 42, 579-606.
13. Etilé, F., and Sharma, A. (2015) "Do high consumers of sugar-sweetened beverages respond differently to price changes? A Finite Mixture IV Tobit approach", *Health Economics*, 24, 1147-1163.
14. Allais, O., Etilé, F. and Lecocq, S. (2015), "Mandatory Labels, Taxes and Market forces: An Empirical Evaluation of Fat Policies", *Journal of Health Economics*, 43, 27-44.
15. "Signaling Corporate Social Responsibility: Third-Party Certification vs. Brands", with Sabrina Teyssier, forthcoming 2016, *Scandinavian Journal of Economics*.

Peer-reviewed journals: French

16. "La prévention du tabagisme des adolescents français", *Revue d'Economie Politique*, 2002, 112(1), 13-31.
17. "Politiques publiques des drogues et modèles de dépendance", *Revue Economique*, 2004, 55, 715-744.
18. "Les politiques publiques de prévention du tabagisme face à l'hétérogénéité des agents", *Revue Economique*, 2004, 55, 947-972.
19. "L'analyse économique des politiques publiques du tabagisme", *Psychotropes*, 2006, 1, 25-56.
20. "Le prix des aliments et la distribution de l'indice de masse corporelle des Français", with C. Boizot-Szantai, *Revue Economique*, 2009, 60, 413-440.
21. "Taxer les boissons sucrées pour lutter contre l'obésité ? Le point de vue de l'économie", with C. Boizot-Szantai, *Obésité*, 2011, 6 (4) : 218-225
22. "La taxation nutritionnelle comme outil de santé publique : justifications et effets attendus", 2012, *Cahiers de Nutrition et de Diététique*, 2012, 47(1) : 25-34.

Book : French

23. "Obésité, santé publique et populisme alimentaire", Paris: Editions Rue d'Ulm, collection CEPREMAP, 2013, 126 p.
 - a. Coverage :
 - i. Alternatives Economiques ([entretien](#) "Pour une autre politique de l'alimentation", avec Thierry Pech) – février 2012
 - ii. Pierre-Ange Savelli sur [Bulles de Savoir](#) – 22 février 2012
 - iii. Nicolas Demorand sur Canal+ (à la [quinzième minute](#) trente de la seconde partie)
 - iv. Hélène Trimaille sur [lectures.revue.org](#) – 24 Avril 2013
 - v. Anne Parian dans le bimensuel [Espace Social Européen](#) – 6 Avril 2013

Book Chapters: English

24. "Food consumption and Health", in: [*Oxford Handbook of the Economics of Food consumption and Policy*](#) (Lusk J., Shogren J. and Roosen J. eds), Oxford: Oxford University Press, Chapter 29, 2011, 317-346.

Book Chapters: French

25. "Alimentation et santé : changer les comportements de consommation ou mieux réguler l'offre alimentaire ?", with P. Combris and L-G. Soler, in: *Désirs et peurs alimentaires au XXIème siècle* (Proust, I. dir.), Paris : Dalloz/Presaje, 2006.
26. "Modes de vie et santé des adolescents et des jeunes adultes. », in: *Une jeunesse difficile* (Cohen, D. ed.), Paris : Editions rue d'Ulm, 2006.
27. "Economie de l'obésité: une taxe nutritionnelle est-elle souhaitable", in: *Regards croisés sur l'obésité* (Bergeron, H. and Castel, P. eds), Paris : Presses de Sciences Po – Editions de santé, 2010, 83-100.

Policy reports

28. *Les usages de psychotropes par les adolescents : interactions sociales et conduites à risque [uses of drugs by teenagers: social interactions and risky behaviours]* (Lévy-Garboua L. ed.), Report for the "Mission Interministérielle à la Lutte contre la Drogue et la Toxicomanie" (The French Agency for drug policies), 2004
29. *Estimation de l'impact de l'information sanitaire et nutritionnelle sur les comportements alimentaires à partir des données issues d'INCA [The impact of sanitary and nutritional information on food behaviour in the INCA survey]*, main investigator, Report for the "Direction Générale à l'Alimentation" [The French USDA], 2005.
30. *Etude micro-économétrique de la décision de participer à la consommation de drogues [Microeconomic study of drug-taking decisions]* (A. Clark ed.), Report for the "Mission Interministérielle à la Lutte contre la Drogue et la Toxicomanie" (The French Agency for drug policies), 2006.
31. Etilé, F. (co-editor), [*Dietary Behaviours. What factors come into play? What action, for what result?*](#), with P. Etiévant, F. Bellisle, J. Dallongeville, E. Guichard, M. Padilla, M. Romon-Rousseaux (Eds.), Expertise scientifique collective, report, INRA (France), 2010; see the [conference](#).
32. "Analyse des comportements de consommation alimentaire : l'apport du marketing et des sciences économiques", with Pierre Chandon, in: P. Etiévant, F. Bellisle, J. Dallongeville, F. Etilé, E. Guichard, M. Padilla, M. Romon-Rousseaux (Eds), 2010. *Les comportements alimentaires. Quels en sont les déterminants ? Quelles actions, pour quels effets ?* Expertise scientifique collective, INRA (France), 2010, 115-126.
33. "Les méthodes économétriques et statistiques d'évaluation des politiques publiques et d'identification des relations de causalité", in: P. Etiévant, F. Bellisle, J. Dallongeville, F. Etilé, E. Guichard, M. Padilla, M. Romon-Rousseaux (Eds), 2010. *Les comportements alimentaires. Quels en sont les déterminants ? Quelles actions, pour quels effets ?* Expertise scientifique collective, INRA (France), 2010, 184-187.
34. "Comportements alimentaires et politiques de santé nutritionnelle", with Pierre Chandon, in: P. Etiévant, F. Bellisle, J. Dallongeville, F. Etilé, E. Guichard, M. Padilla, M. Romon-Rousseaux (Eds), 2010. *Les comportements alimentaires. Quels en sont les déterminants ? Quelles actions, pour quels effets ?* Expertise scientifique collective, INRA (France), 2010, 187-200.

Other professional activities

Refereing/Steering activities on project calls from public sector bodies: Agence National de la Recherche (since 2008), DIM Île-de-France « Cardiovasculaire-Obésité-Rein-Diabète » (2011-

2015), Mission Interministérielle à la Lutte contre la Drogue et la Toxicomanie (2006-2013), Institut National du Cancer (since 2011), Institut de Recherche en Santé Publique (2010).

PhD Supervision

Gaëlle Jamet, CORDDIM- Région Ile-de-France Grant, "Micro-econometric analysis of behavioural risk factors for cardiovascular diseases", *Main supervisor*, 2012-2015, Defended.

Lisa Oberlaender, Paris School of *Economi*, 2015-cs PhD student, INRA Grant, "Globalisation and the nutritional transition in emerging countries", *Co-supervisor with Anne-Celia Disdier (PSE)*, 2015-

Referee for *BE Journal of Economic Analysis and Policy*, *BMJ Open*, *Cahiers d'Economie et de Sociologie Rurales / Review of Agricultural and Environmental Studies*, *Contemporary Economic Policy*, *Contemporary Economic Policy*, *Drug and Alcohol Dependence*, *Economics & Human Biology*, *Economie Publique*, *European Review of Agricultural Economics*, *Economie et Statistiques*, *Geneva Papers on Risk and Insurance Theory*, *Health Economics*, *Journal of the American Statistical Association*, *Journal of Applied Econometrics*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Journal of the European Economic Association*, *Journal of Health Economics*, *Journal of the Royal Statistical Society*, *Oxford Bulletin of Economics and Statistics*, *Revue Economique*, *Revue d'Economie Politique*, *Recherches Economiques de Louvain*, *Revue d'Epidémiologie et de Santé Publique*, *Review of Feminist Economics*, *Review of Income and Wealth*, *Scottish Journal of Political Economy*, *Social Science and Medicine*.

Conferences:

7th Australian Workshop on the Economics of Health and Wellbeing, Melbourne, 2016.

European Workshop on Health Economics and Econometrics, Paris, 2015

European Workshop on Health Economics and Econometrics, Munich, 2014

5th Australian Workshop on the Economics of Health and Wellbeing, Melbourne, 2014.

Australasian Workshop in Health Economics and Econometrics, Perth-Fremantle, 2014

AFSE Conference (invited session), Aix-en-Provence, 2013

Atelier Economie-Sociologie "Inégalités Sociales de Santé", Paris School of Economics et CMH, Paris, 2013.

European Workshop on Health Economics and Econometrics, Lund, 2012

Journées Louis-André Gérard-Varet, 2012

Journées de Microéconomie Appliquée, 2012

Workshop IRDES Applied Health Economics and Policy Evaluation, Paris, 2011

Conférence de l'AFSEE (Experimental Economics), Fort-de-France, 2011

Royal Economic Society, Guilford, 2010

Journées de Microéconomie Appliquée, Dijon, 2009

European Workshop on Health Economics and Econometrics, Coimbra, 2008

Journées de Microéconomie Appliquée, Fribourg, 2007

Journées des Economistes de la Santé Français, Lille, 2007

European Workshop on Health Economics and Econometrics, Thessalonique, 2006

Journées des Economistes de la Santé Français, Dijon, 2006

Workshop CES/HEDG, Londres, 2006

European Workshop on Health Economics and Econometrics, Dublin, 2005

European Association of Agricultural Economists Conference, Copenhagen, 2005

Econometric Society World Congress, Londres, 2005

international Health Economists Association World Conférence, Barcelone, 2005

European Society for Population Economics Conference, Paris, 2005

Journées de Microéconomie Appliquée, Montpellier, 2003

Journées de Microéconomie Appliquée, Rennes-Saint Malo, 2002

SESAME, Aix, 2002
Canadian Economic Association Conference, Calgary, 2002
European Workshop on Health Economics and Econometrics, Londres, 2001
Journées de Microéconomie Appliquée, Nancy, 2001.
Journées Doctorales de l'ADRES, Paris, 1999
Journées de Microéconomie Appliquée, 1999
European Workshop on Health Economics and Econometrics, Cagliari, 1999

Invited seminars:

Centre for Health Economics, Melbourne, 2016
Toulouse School of Economics, 2015
Oxford, Workshop “Time-Use Surveys and Food Consumption Patterns”, 2015
Université Paris-Dauphine, Journées de la Chaire Santé, 2015
Paris School of Economics, Applied Economics Lunch Seminar, 2014
Deakin University, Faculty of Health, Melbourne, 2014
University of Queensland, School of Economics seminars, 2014
Monash University, CHE seminar, 2013
University of Melbourne, Melbourne Institute of Applied Economic and Social Research seminar, 2013
INRA, SMART, Rennes, 2013.
Paris School of Economics, Public Policy Lunch seminar, 2011
Imperial College London, Department of Economics seminar, 2010
Paris School of Economics, Economics & Psychology seminar, Paris, 2010
INRA, CESAER, Dijon, 2010
University of York, York Seminar in Health Econometrics, York, 2010
Université de Bristol - Workshop « The Economics of Diet and Obesity », Bristol, 2009
Paris School of Economics, Séminaire Économie de la Santé, Paris, 2009
University of Sheffield, Department of Economics seminar, Toulouse, 2009
Toulouse School of Economics – AFIO, Toulouse, 2009
HEC Lausanne- séminaire IEMS, Lausanne, 2009
Tinbergen Institute, Amsterdam, 2009
University of York, York Seminar in Health Econometrics, York, 2009
University of Leeds, Academic Unit of Health Economics seminar, Leeds, 2008
Erasmus University, Health Economics seminar, Rotterdam, 2008
University of York, York Seminar in Health Econometrics, York, 2008
Paris School of Economics, Séminaire Économie Appliquée, Paris, 2008
University of York, York Seminar in Health Econometrics, York, 2007
INRA, GAEL, Grenoble, 2006
IRDES, Paris, 2006
Paris-Jourdan Sciences Économiques, Séminaire Économie Appliquée, Paris, 2005
INRA, MAIA/AFIO seminar, Toulouse, 2005
DIW, Workshop “Methodology and Subjective Variables”, Berlin, 2005
Université Aix-Marseille, GREQAM/IDEP, Marseille, 2005
INRA, LEA, Paris, 2004
University of York, York Seminar in Health Econometrics, York, 2004
University Paris-, TEAM, Paris, 2003
University of York, York Seminar in Health Econometrics, York, 2003
University Paris-1, TEAM, 2002.
Université Aix-Marseille, GREQAM/IDEP, Marseille, 2002
University of York, York Seminar in Health Econometrics, York, 2002
INRA, LEA, Paris, 2001.
University Paris-, TEAM, 1999

INSEE, CREST, Paris, 1999

Expertise (public sector):

National Food Council / Conseil National de l'Alimentation (2015)
French Fund for Food and Health / Fond Français pour l'Alimentation et la Santé (2012)
Heart-Obesity-Kidney-Diabetes Research program of the region Ile-de-France / CORDDIM, since 2012.
Obesity national initiative / Plan National Obésité (2011)
National institute for cancer research / Institut National du Cancer (2011)
French Ministry of Agriculture / Ministère de l'Agriculture - DGAL (2009-2010)
National research agency / Agence nationale de la Recherche (since 2008)
Youth national agency / Haut Commissariat à la Jeunesse (2010)
National institute for health education and prevention / Institut National de la Prévention et d'Education pour la Santé (2009)
National institute for public health research / Institut de Recherche En Santé Publique (2010)
Drug and drug addiction agency / Mission Interministérielle de Lutte contre la drogue et la Toxicomanie (2006-2010), Direction Générale à l'Alimentation (2005 and 2009-2010), European Monitoring Center for Drugs and Drug Addiction (2002).

Expertise (private sector): MARS (2009), Coca-Cola (2007).

Media (English)

- "Happy Spouses. Spousal Weight and Well-being", communication orale au workshop "The Economics of Diet and Obesity" (University of Bristol, may 2009), available online on <http://www.bristol.ac.uk/ifssoca/outputs/conferences/fabrice.htm>
- "Poor health 'the only reason that a smoker quit'", article paru dans le Daily Mail (05/07/2001), sur le travail de Clark et Etilé (2002).

Media (French)

- "Pour une autre politique alimentaire", interview with Thierry Pech in the news magazine [Alternatives Economiques](#), February 2012.
- "Taxe sur l'huile de palme: le Danemark a testé... et y a renoncé", interview on Atlantico, read at <http://www.atlantico.fr/decryptage/taxe-huile-palme-danemark-teste-et-renonce-fabrice-etile-542776.html>
- "Fiscalité nutritionnelle", invited talk at the second annual seminar of the "Fond Français Alimentation-Santé", watch on <http://www.alimentation-sante.tv/colloque20121218/#>, onget "Environnement, Fiscalité, Régulation".
- "L'Évaluation Économique des Politiques Publiques", invoted talk at the first research seminar of the "Plan National Obésité" (Paris, mars 2011), watch on <http://www-dsv.cea.fr/streaming/domain30/2011/04/m1500/index.html>
- Presentation of the INRA Policy Report "*Les comportements alimentaires. Quels en sont les déterminants ? Quelles actions, pour quels effets ?*", online on www.inra.fr
- "En matière d'obésité, le conservatisme tue", open-ed in *Challenges Magazine*, 02/04/2009
- "[Normes sociales de corpulence et politiques nutritionnelles](#)", *Inra Sciences Sociales*, 2008
- "Taxer la 'junk-food': une mesure inefficace contre l'obésité", open-ed in the national newspaper *Le Monde*, 10/10/2007.
- Participation to the Radio Programme "Service Public" on *France-Inter*, "Faut-il taxer la junk-food ?", 15/10/2007.
- "Tabac: taxer light et juste", open-ed in the national newspaper *Libération*, 30/09/2005.

- "Taxation ou Information ? L 'analyse économique des politiques de santé nutritionnelle", *Inra Sciences Sociales*, 2005.