

Victor Pouliquen

PhD candidate, Paris School of Economics

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Research interests

Development Economics, Small Enterprises, Household Economics, Taxation

Education

- 2015 – 2019 **PhD, Paris School of Economics.**
Supervisor: Pr. Marc Gurgand. Expected: December 2019
- 2007–2008 **M.S. Economic, Paris School of Economics.**
Supervisor: Pr. Sylvie Lambert.
- 2006–2007 **Master 1 Economics, Toulouse School of Economics.**
Passed with high honors (first in class).

Job Market Paper

- 2019 "Firm Formalization, Individual Property Rights and Intra-household Relationships".

Peer-reviewed Publications

- 2019 "HIV Prevention Among Youth: A Randomized Controlled Trial of Voluntary Counseling and Testing for HIV and Male Condom Distribution in Rural Kenya", with E. Duflo, P. Dupas, T. Ginn, G. Makana Barasa, M.Baraza, and V. Sharma. *PLOS ONE*, 14 (7): e0219535. July 2019.
- 2018 "Does Inducing Informal Firms to Formalize Make Sense? Experimental Evidence from Benin", with N. Benhassine, D. McKenzie and M. Santini. *Journal of Public Economics*, 157, 1–14, January.
- 2015 "Turning a Shove into a Nudge: A 'Labelled Cash Transfer' for Education", with N. Benhassine, F. Devoto, E. Duflo and P. Dupas. *American Economic Journal: Economic Policy*, 7(3): 86–125 (see *NBER Working Paper No. 19227*).

Working Papers

- 2019 "Mass Media and Modern Contraception Uptake: Experimental Evidence from Burkina Faso", with R. Glennerster and J. Murray, July 2019.
- 2018 "Technology, Taxation and Corruption: Experimental Evidence from the Introduction of Electronic Tax Filing", with O. Okunogbe, *World Bank Policy Research Working Paper* no. 8452, May 2018.

Work in Progress

"Bringing Property Owners into the Tax Net: Avenues of Fiscal Capacity and Local Accountability: Evidence from Dakar, Senegal", with D. Cogneau, M. Gurgand, J. Knebelmann and B. Sarr.

Other Academic Activities

Conferences and Seminars Presentations

- 2019 CSAE Development Economics Workshop (Oxford), EEA annual meeting (Manchester U.), EDI (Paris School of Economics), DIAL conference (Paris-Dauphine), J-PAL-IPP seminar (Paris School of Economics), CFDS internal seminar (Paris School of Economics).
- 2018 CSAE conference (Oxford), J-PAL-IPP seminar (Paris School of Economics).
- 2017 CSAE conference (Oxford), CFDS internal seminar (Paris School of Economics), DIAL conference (Paris-Dauphine), Africa meeting of the Econometric Society (Algiers), PEDL conference (London).

Refereeing work

World Development, Journal of African Economies, The World Bank Economic Review.

Grants

For *Bringing Property Owners into the Tax Net in Dakar, Senegal*: Economic Development and Institutions (GBP 415,384), PSE development grant (€5,000), JPAL Governance Initiative (\$ 5,467), International Growth Center (GBP 19,919), International Center for Tax and Development (GBP 14,169).

Teaching

- 2016 – present **Sciences Po Paris**, Master PSIA: *Evaluating Social Programs: Randomized Experiments*, PSIA Faculty Teaching Awards based on students feedback in 2016, 2017 and 2018.
- 2015 and 2017 **World Bank**, Impact Evaluation Workshop, DIME, Istanbul 2015, Mexico 2017.
- 2010 – 2013 **J-PAL**, Teaching assistant, Executive Training on randomized evaluations. Rabat 2010, Brussels 2011, Paris 2012, Ouagadougou 2012, Aarhus 2013.

Professional experiences

- 2013 – present **World Bank and J-PAL-MIT: Consultant in Development Economics and Impact Evaluation.**
Principal investigator on randomized evaluations in Benin, Senegal, Burkina Faso and Tajikistan.
- 2010 – 2014 **Poverty Action Lab-Europe (J-PAL): Research Manager, Paris.**
Managing randomized evaluations for Professors Esther Duflo and Pascaline Dupas.
- 2010 **Innovations for Poverty Action (IPA): Acting Country Director, Rabat – Morocco (6 months).**
- 2008 – 2010 **Innovations for Poverty Action: Project Associate, Rabat – Morocco.**
For Professors Esther Duflo and Pascaline Dupas.

Languages and skills

- Software STATA (used daily since 2008), Latex, R, MS office, Survey Solutions, Survey CTO, ODK
- Language French (Native Language), English (Fluent)

References

Prof. Pascaline Dupas.

Professor, Stanford University, pdupas@stanford.edu

David McKenzie.

Lead Economist Development Research Group, World Bank, dmckenzie@worldbank.org

Prof. Marc Gurgand (PhD supervisor).

Professor, Paris School of Economics, marc.gurgand@psemail.eu

More information can be found on my personal website ([link](#))