

Paolo Santini

Paris School of Economics – 48, Bd Jourdan – 75014 Paris, France

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Education

PhD in Labor Economics

Paris School of Economics – Labor Chaire

September 2017 – Present

Title of the Research:

United We Stand, Diversified We Fall: Revisiting the Determinants of De-unionisation

Supervisor: Jérôme Bourdieu, jerome.bourdieu@ens.fr

Co-Supervisor: Thomas Breda, thomas.breda@ens.fr

Visiting at Industrial Relations Section (IRS)

Princeton University

Hosted by Alex Mas

February 2020 – June 2020

Master 2 in Public Policy and Development (PPD)

Paris School of Economics

Final Grade: 16/20, Mention: Très Bien.

September 2016 – June 2017

Laurea Magistralis in Economis (LMEC)

Alma Mater Studiorum – University of Bologna

Final Grade: 108/110.

September 2012 – March 2015

Bachelor Degree in Economia, Mercati e Istituzioni (EMI)

Alma Mater Studiorum – University of Bologna

Final Grade :110/110 cum laude.

September 2009 – July 2012

Academic Experiences

Teaching Assistant: Labour Economics - Undergrad

Université Paris I, Panthéon-Sorbonne

Sept 2020 – January 2021

Teaching Assistant: Applied Economics - Undergrad

Université Paris I, Panthéon-Sorbonne

Sept 2020 – January 2021

Full time Research Assistant

Paris School of Economics (PSE)

Professor O. Vanden Eynde, olivervandeneynde@gmail.com

July 2015 – May 2016

Teaching Assistant: Macroeconomics - Undergrad

University of Bologna, School of Economics, Management and Statistics

Oct 2014 – Feb 2015

Teaching Assistant: Macroeconomics - Undergrad

University of Bologna, Faculty of Political Sciences

Oct 2014 – Feb 2015

Collaborator to a Randomized Experiment

Vincent Pons vpons@hbs.edu and Enrico Cantoni cantoni@mit.edu

April 2014 – May 2014

Work in Progress

- 1) Do unions have egalitarian wage policies for their own employees? Evidence from Exhaustive earnings data in the US *with T. Breda*
- 2) Team up against inequality: The Effect of Peer Salaries on Academic Collaborations
- 3) "Unhappy in its own way": De-unionization in four European countries *with C. Batut and U. Lojkine*

Seminars and Conferences

Presented

2018 - Applied Lunch Seminar (PSE); Work In Progress Seminar (PSE); Chaire Travail Seminar (PSE)

2019 - European Society for Population Economics (ESPE) conference; 2nd EALE conference on Social Networks; Chaire Travail Seminar (PSE)

2020 - Princeton Labor Lunch Seminar; European Economic Association (EEA); Economic History Seminar (PSE)

Organized

2019 - *Labour Market Reforms: Lessons from both Sides of the Alps*; Paris School of Economics

Referee

Journal of Income Distribution; Revue d'Economie Politique

Academic Awards & Grants

2018-2021: Research Grant of \$ 36000 from the Institute of New Economic Thinking (INET)

2019: Mobility Grant of € 4500 from Paris School of Economics

2017: Three years research scholarship granted by the Labor Chaire at Paris School of Economics

2012: First year master's tuition reimbursement for merit

2011: Erasmus scholarship for a semester at the university Panthéon-Assas, Paris II

Computer skills

STATA, Gretl, Excel, Lyx, Latex, Microsoft, Python for geographical analysis (QGIS) and web scraping

Languages

Italian: mother tongue; **English:** very good; **French:** very good